## **Language Identification Organizer**

Listen closely and check off each sentence or partial sentence as you hear it.

[ ] A couple of months ago, economist Tim Harford went to China
[ ] So what these economists did was ask people how much they would have to be paid to have those services taken away, and then they used that to try and figure out how much we value these services.
[ ] Then a bit more valuable to users, in fifth place, e-commerce
[ ] These are the two most valuable services to the average person, and you actually don't know
[ ] The average person would have to be paid \$8,500 to abandon email for a year.
[ ] They're worth about twice what Facebook's worth, very roughly
[ ] So a service like Google has a lot of market power, but everyone could just switch over to another service in a heartbeat
[ ] So even if you don't love Facebook, you stick around because it's a lot of trouble to switch
[ ] I mean, it's easy to say sure, yeah, I'll give up social media for \$300
1. The real customers here are the advertisers